



**Economic
Opportunity
Program, Inc.**

Strengthening the fabric of our community



2016-2017

Annual Report

EOP Values...

- ...**people** living with dignity
- ...**families** and communities as the foundation for individual stability and growth
- ...**diversity** and the unique contributions of each individual
- ...**active community participation** and involvement by government, community leaders, donors, human service providers and others in enabling people to enjoy economic stability and growth
- ...**a living wage** for all individuals and families to promote financial stability
- ...**excellence in services** that create positive change in individuals and families
- ...**effective and efficient use of all** human, material and financial resources
- ...**integrity** in allocating our resources and providing services
- ...**collaborative partnerships** in the community
- ...**competent, caring staff** to deliver quality services that honor people's rights to confidentiality
- ...**recognition of staff** and volunteers as our most valuable resource in carrying out the mission of EOP
- ...**human resource development** and support as a primary means for ensuring personal and professional growth

www.cseop.org

Message from the CEO

Welcome to 2018!!!

Fifty-three years ago, in the City of Elmira, New York, a small agency with the potential to achieve greatness first opened its doors. The goal back then was simple - to strengthen the fabric of the community by meeting the needs of the people. That agency, by the name of the Economic Opportunity Program, Inc. (EOP) has offered services such as a daycare program for working mothers, neighborhood youth corps - both in-school and out-of-school, neighborhood legal services, sheltering the homeless, an alcoholism rehabilitation program, and more.

Today, we at the Economic Opportunity Program, Inc. are on a mission to co-create a place and space... *where all people of our community live with dignity and have the opportunity and ability to live economically productive and satisfying lives.* At our core, we are a Community Action Agency that is driven by our vision directing action to change the world, starting in Elmira and the surrounding area.

As we look at the core population in Elmira, NY, the poverty rate is 47% impacting nearly 9,000 households. In children under the age of 18, living in poverty is far spread reaching 70% or even as much as 80% in that target area. Research shows that as there is an increase in the number of factors and childhood experiences that have a negative impact on children's social, emotional, and physical development, the likelihood and risk of developing significant health issues later in life is increased. EOP has the experience and expertise to deal with these social determinants of health and well-being by helping others access services and maintain employment while addressing the issues head on.

In these challenging times, EOP's board, staff and partners are positioned to serve the community with commitment, compassion and contribution. Further, as a staff of 175 committed citizens and 498 volunteers, we work to change our corner of the world. Annually, with your support, EOP serves in Childcare, Youth Care and Community Family Development more than 5,000 community members in Chemung and Schuyler Counties.

We believe, as a larger community, we have the power to collectively overcome challenges and empower families and children with the tools, experiences, and connections needed to grow, survive, and thrive. We work to keep moving the community forward as one, with the rollout of the Finger Lakes Performing Provider System (FLPPS) Community Based Organization Pilot addressing social determinants of health care; the Empire State Poverty Reduction Initiative (ESPRI) creating new and expanding neighborhood hub services; the ENACTUS Twin Tiers Expo celebrating businesses and talent in our area, and breaking ground on the Libertad project *where need is met, support is offered, and freedom lives.*

"The secret of change is to focus all of your energy, not on fighting the old, but on building the new" – Dan Millman.

In 2018, we are excited to invest our time, energy, and resources on building the new. The time is now to work together to strengthen the position of our community, for a new day is sure to be on the horizon.

Andrew D.



Child Development Head Start



EOP Photo

Head Start builds real and lasting foundations that support children and families toward gaining interdependence.

Social, physical, cognitive, and language development provide positive and healthy experiences for 3-5 year olds.

Medical, dental, and mental health services are provided, along with nutritious snacks and meals.

Head Start gets parents involved:

Family Engagement in Head Start for 2016-2017 included:

- Program Events: Parent Orientation, donations of backpacks and clothing giveaway at the beginning of the program year, Christmas magic, Parent breakfast, Parenting With Heart class, Head Start Carnival, Bookmobile, Harvest Luncheon, Pass-a-dish and end of year picnics, Winter Ball, Snack Pack program, Volunteer Luncheon, Read for the Record, Cornell Cooperative Extension Eat Well Play Hard event, and Helping Hands male involvement event at all sites.
- Policy Council Meetings: promote trainings/events/resources in the community.
- Empire State Poverty Reduction Initiative sessions.
- Parent Meetings held monthly at each center.
- Parent Interest Finder and Parent Survey.
- Monthly newsletters sent home with educational articles and information about important events.
- Opportunities for parent to volunteer in classrooms and act as paid Head Start substitutes.
- Volunteer Summer Program for Head Start age children in collaboration with the New Day Summer program.
- Snack Pack Program serving over 350 children and their families with parent volunteer. Total of 380 bags delivered to children throughout the school year.

Chemung County School Readiness Project

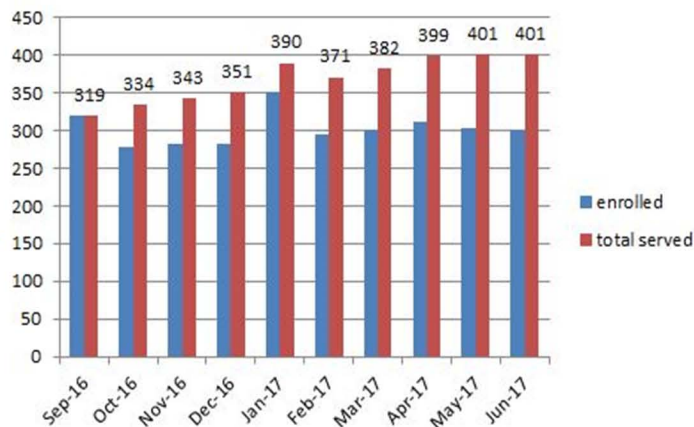
EOP has been an active partner in the Chemung County School Readiness Project (SRP) since its inception. SRP is a community collaborative with EOP's Head Start program, CIDS, Chemung County Child Care Council, Family Services, The Community Foundation, Chemung County, and many other community partners. Through SRP, families can receive Nurse

Home Visiting Services, Early Education and Care, Parent Learning Opportunities, and Physical and Behavioral Health services. Through this collaboration, Head Start supplies assessments to Elmira, Elmira Heights, and Horseheads School Districts for children who will be entering Kindergarten the following year. A new School Readiness Plan was revised to align with the Common Core Standards.

The results say it all:

- The school year documented growth for all children. The vast majority of children starting our program enter below Widely Held Expectations. By the end of the school year 82.6% of our children were meeting or exceeding Widely Held Expectations. The three greatest areas of growth are Social-Emotional, Language and Cognitive.
- This year 85.9% of 4-5 year olds were within Widely Held Expectations for readiness to transition into a Kindergarten classroom.
- Again this year Head Start will be working in conjunction with Chemung County Childcare Council to have classrooms assessed in CLASS and ECERS. Overall CLASS scores improved in 2016-17.
- This year will begin the implementation of Practice-Based Coaching. The Core Body of Knowledge is being used as the evaluative tool to determine teaching staff's areas for growth.
- 3 Head Start sites continue to participate in QualitystarsNY. The remaining sites have filed applications to join as well. Sites work with a consultant to develop Quality Improvement and receive Quality Scholar dollars for support and staff development. Quality Stars is a supporter for the annual Enrichment Opportunities for Professionals Early Childhood Conference.

Funded Enrollment	351
Total Children Served (including drops).....	401
Average Monthly Enrollment.....	297
% Receiving Preventive/Primary Health Care.....	89%
% Receiving Dental Exams	50%



Head Start participated in its first set of on-site Federal Review Events including Eligibility, Recruitment, Enrollment, Selection, & Attendance (ERSEA) and Fiscal Integrity (FI) Nov. 14-18, 2014, with no areas of non-compliance. The CLASS Review took place Feb. 9-13, 2015. CLASS scores were low. A follow-up FI Review took place Mar. 30 - Apr. 3, 2015 with no areas of non-compliance. The Environmental Health & Safety review took place Apr. 6-10, 2015 with no areas of non-compliance. The Comprehensive Services and School Readiness review took place Oct. 6-10, 2015 with no areas of non-compliance. The Leadership, Governance, & Management Systems review took place Nov. 12-13, 2015 with no areas of non-compliance.

Section A - Budget Summary

Grant Program	Func/Activity	Catalog of FA#	Federal	Non-Federal	Total
Program Op.		93.600	3,202,781	809,203	4,011,984
T&TA		93.600	34,027	0	34,027
Totals			3,236,808	809,203	4,046,011

Section B - Federal Resources

	Program Operation	T&TA	Total
Personnel	1,921,063	0	1,921,063
Fringe Benefits	432,209	0	432,209
Travel	0	9,508	9,508
Equipment	5,358	0	5,358
Supplies	65,276	0	65,276
Contractual	83,670	0	83,670
Other	695,205	24,519	719,724
Total Direct Charges	3,202,781	34,027	3,236,808
Indirect Costs	0	0	0
Totals	3,202,781	34,027	3,236,808

Program Highlights



Ernie Davis Community Center (EDCC) STEM Club



EDCC Music Consortium



EDCC Music Consortium



Zumba Kids



Head Start "Green Eggs & Ham"

Community Outreach



Healthy Kitchens Program

"Together We Dine" Free Community Dinner



"Together We Dine" Free Community Dinner



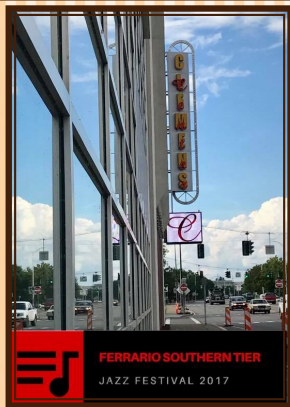
Community "Victory" Garden



Healthy Kitchens Program



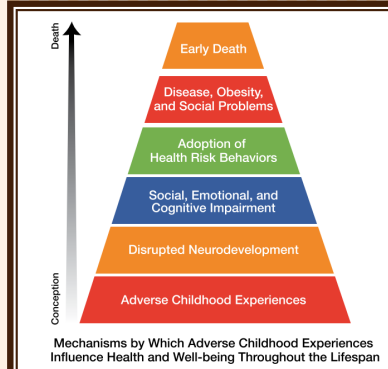
Community Partnerships



Community Alliance



Libertad (meaning "freedom"), the new community at the former Jones Court buildings, will not only provide affordable housing for families in need, but also a variety of supportive services on-site, from life skills to medical care.



Community Development

Community Food For Jobs Program (CFJP)

The CFJP offers a 10-week culinary arts training program to facilitate the creation of additional employment opportunities in our community by providing job training, education, and placement.

2016-2017 Highlights:

- 134 individuals have completed the program from inception to June 2017.

- 92% have gained employment.
- 98% are ServSafe Certified.
- Provided ServSafe training to other food service organizations.

CFJP Bistro

The CFJP Bistro provides on-the-job training to CFJP participants and provides a micro-economic project.

The CFJP Bistro also provides catering services and is open to the public Tuesday-Thursday 9am-3pm,

and Friday 9am-6pm offering daily specials and "Senior Wednesday!" pricing for those aged 55 and over. The CFJP Bistro is located in the Ernie Davis Community Center.

2016-2017 Highlights:

- Catered community events, serving over 3,000 people.
- Providing lunch to Finn Academy Scholars and other local students.
- Providing dinner to Glove House



EOP Photo

and Junior Cooking classes.

- *Let us cater your event!*

Family Development

Family Support Services

Advocacy and support services for individuals with developmental disabilities, including access to services and recreational outlets.

2016-2017 Highlights:

- 87 families and individuals with disabilities served.
- Three Autism Playgroups served 27 individuals.
- The recreation program served 60 individuals.
- Service Access served 23 individuals.

Energy Services Bureau

Weatherizes income-eligible homes in Chemung & Schuylar Counties. Services include attic/sidewall insulation, air sealing and draft reduction measures, heating system efficiency tests/service and replacement, and mobile home weatherization. Electric usage reduction includes refrigerator

replacement and installation of LED bulbs. Health & safety measures include carbon monoxide testing, gas leak detection, and installation of smoke/carbon monoxide detectors and mechanical ventilation.

2016-2017 Highlights:

- 115 homes weatherized in Chemung & Schuylar Counties, including a 32-unit apartment complex.
- 30 high efficiency heating systems installed.
- Numerous health and safety issues identified and corrected.

Literacy Volunteers of Chemung and Schuylar Counties

This volunteer-based affiliate of Literacy New York helps adults improve basic literacy skills, including English skills for speakers of other languages. Volunteer tutors

work one-on-one helping adults to accomplish individualized literacy and life goals, while small classes provide assistance to groups of students.

2016-2016 Highlights:

- 39 learners served.
- 61 volunteers assisted learners to achieve literacy goals. 14 new tutors.
- 3 Tutor Forums were held to assist with new instruction methodologies. Active, current online tutor workshops exist for new volunteers interested in becoming tutors. Workshops consist of 3 modules including Introduction, Basic English (BE), and English as Second Language (ESL) sections.
- Achievement parties are held at the end of each term to celebrate both learner and tutor successes.
- First Annual Barnes & Noble Book Fair
- Developed a working relationship



EOP Photo

with Family Reading Partnership and the Bright Red Bookshelf

- Added TASC (formerly GED) preparation to the LV Program Design
- Professional Development for all full time and part time staff included 12 hours for each person.
- Basic English Reading and Writing Class and English Speaking Conversation Group Classes continue to grow.
- ESL Student received her U.S. Citizenship with the help of Literacy Volunteers (pictured above).

Youth Care

Center of Excellence

A licensed School-Aged Child Care program operating in the Diven and Riverside schools and at EOP to serve Finn Academy Scholars, where children ages 4-12 receive homework assistance, academic enhancement opportunities, prevention education, cultural enrichment, recreation, and a snack.

2016-2017 Highlights:

- 125 students were served.
- Weekly Drug and Alcohol prevention classes.
- Weekly 2nd Step Curriculum-Prevention Education for K-2.
- Summer Program - serving 35

children ages 5-12.

- Summer Feeding Program - free lunch and dinner for all summer program participants.
- 8-week session of Girl Scouts.

Ernie Davis Community Center

An afterschool program that allows children to engage in culturally enriching and physical/social/educational experiential learning activities.

2016-2017 Highlights:

- 300-400 students were served.
- Christmas Magic - over 400 children and their families.

- Summer Feeding served over 10,000 meals at 6 locations to youth and adults.
- Youth Basketball served approximately 300.
- Physical fitness/skill building continues on a daily basis; building a volunteer pool and mentoring staff to work with youth.
- The Music Consortium has a total of 20 youth that are being trained vocally and instrumentally. The group is learning about



EOP Photo

listening, vocal techniques and performance that expand their artistic interest (pictured above).

- NYS Mentoring Program will re-launch summer 2018.
- Collaboration with Trinity Clubhouse continues.
- Coming soon: Life Skills classes for youth.

Board Members

Rick Beals, *Treasurer*
 Roland Coleman
 Nita Corey
 Catherine Hughes
 Rev. Aola Jackson
 Claude Oliver, *President*
 Dr. Mushtaq Sheikh
 Herbert Smith, *Vice President*
 Georgia Verdier, *Secretary*
 Guy Vickers
 Margaret Walls
 Michele Wasicki
 Bill Weiss
 Evelyn Williams

Executive Team

Andrea J. Ogunwumi, *CEO*
 Bill Brodgerski, *Chief Program Officer*
 Anthony Persaud, *Chief Financial Officer*
 Anita Lewis, *VP Community & Donor Relations*

Our Donors

\$25,000-\$50,000

Jeff Gural / Tioga Downs
 Hilfiger Family Foundation

5,000-14,999

Corning Inc. Foundation
 Ferrario Auto Team
 Heisman Trophy Trust
 M&T Bank
 New Brittain Company
 Perry & Carroll, Inc.
 James and Susan Rogers

Five Star Bank

Elmira/Corning Community Foundation

1,000-5,000

Chemung Canal Trust Company
 Friends of Chem. Co Library District – Goods
 Visions Federal Credit Union
 Wegmans

With sincere appreciation, we acknowledge all those who financially supported EOP. Space only allows this list, but we thank everyone for your gifts.

Social Media Connects



...1,178 "LIKES" and counting!

Average reach: 274 (number of people on Facebook who saw the post)
 @EconomicOpportunityProgram



...293 Followers!

Total impressions for 2017: 11,542 (times tweet was seen by a Twitter user)
 @ElmiraEOP



...153 Followers!

Average reach: 5,328 (number of unique Instagram accounts that have seen post)
 @elmiraep



Audience: 72% female, 28% male.

Location-US: New York (Elmira, Horseheads, Corning, New York, Painted Post, Pine City, Erin, Waverly, Binghamton), Pennsylvania (Troy, Towanda), California, Maryland, Virginia, Illinois, Kentucky, Washington DC

Location-International: Canada, United Kingdom, Germany, Brazil, New Zealand, India, Italy, Greece, Israel

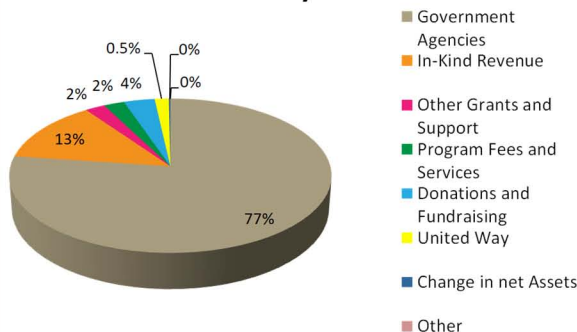
EOP's Vision and Mission

EOP envisions a future where all people of our community live with dignity and have the opportunity and ability to live economically productive and satisfying lives.

To achieve this vision, EOP provides services that create positive change in individuals, families and our community, and encourages and facilitates participation by all people who can help make our vision a reality.

Financial Highlights

Where The Money Comes From



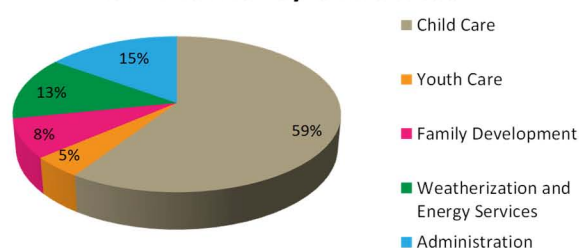
Revenue 2016-2017

Government Agencies	4,811,788
In-Kind Revenue	812,466
Other Grants and Support	139,610
Program Fees and Services	145,769
Donations and Fundraising	217,773
United Way	99,355
Change in Net Assets	(11,011)
Other	30
TOTAL	6,215,780

Expense Budgets 2016-2017

Child Care	3,686,176
Youth Care	274,706
Family Development	504,012
Weatherization/Energy Services	812,373
Administration	938,513
TOTAL	6,215,780

How The Money Is Allocated



An independent financial audit was completed by Inero CPAs, Inc. dated October 30, 2017. It was an unqualified report that fairly presents the financial position of EOP as of June 30, 2017. There were no findings. The Community Services Block Grant National ACROS (Annual Compliance Review of Organizational Standards) audit was completed on February 2, 2018. 92% of standards were met.

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www.cseop.org • www.facebook.com/EconomicOpportunityProgram