EOP Values...

...people living with dignity
...families and communities as the foundation for individual stability and growth
...diversity and the unique contributions of each individual
...active community participation and involvement by government, community leaders, donors, human service providers and others in enabling people to enjoy economic stability and growth
...a living wage for all individuals and families to promote financial stability
...excellence in services that create positive change in individuals and families
...effective and efficient use of all human, material and financial resources
...integrity in allocating our resources and providing services
...collaborative partnerships in the community
...competent, caring staff to deliver quality services that honor people’s rights to confidentiality
...recognition of staff and volunteers as our most valuable resource in carrying out the mission of EOP
...human resource development and support as a primary means for ensuring personal and professional growth

Welcome to 2019!!!

Fifty-four years ago, in the city of Elmira, New York, a small agency with the potential to achieve greatness first opened its doors. The goal back then was simple - to strengthen the fabric of the community by meeting the needs of the people. Fifty-four years ago, that agency, by the name of the Economic Opportunity Program, began offering services such as a daycare program for working mothers, neighborhood youth corps - both in-school and out-of-school, neighborhood legal services, helping to launch local family resource centers, an alcoholism rehabilitation program, and more.

Today, we, at the Economic Opportunity Program, Inc. (EOP), are on a mission to co-create a place and space... where all people of our community live with dignity and have the opportunity and ability to live economically productive and satisfying lives. At our core, we are a Community Action Agency that is driven by our vision directing action to change the world, starting in Elmira and the surrounding area.

As we look in the core of Elmira, NY, the poverty rate is 47% impacting nearly 9,000 households. In children under the age of 18, living in poverty is far spread reaching 70% or even as much as 80% in that target area. Research shows that as there is an increase in the number of factors and childhood experiences that have a negative impact on children’s social, emotional, and physical development, the likelihood and risk of developing significant health issues later in life is increased. While numerous barriers to accessing services and maintaining employment exist, we, as a larger community, must join together to address these social determinants head on.

In these challenging times, EOP’s board, staff and partners are positioned to serve the community with commitment, compassion and contribution. Our staff of 158 committed citizens and 398 volunteers work today to RevitalizeCommunity and change our corner of the world getting ready for tomorrow’s #NextLevel. Annually, with your support, EOP serves in Childcare, Youth Care, and Community Family Development more than 5000 community members in Chemung and Schuyler Counties.

“The relevant question is not simply what shall we do tomorrow, but rather what shall we do today in order to get ready for tomorrow.”—Peter Drucker

We believe that we have the power to unite to overcome the challenges that we face as a community. We work today to empower families and children with the tools, experiences, and connections needed to grow, survive, and thrive tomorrow. With the advances of the Empire State Poverty Reduction Initiative (ESPRI)-Neighborhood Hubs, the Finger Lakes Performing Provider System (FLPPS) to create new value-based outcomes and grow our services, the rollout of the $16.2 million Birth-to-Five School Readiness Program to develop our children and future leaders, and the construction of the Libertad-Elmira $20 million housing project to expand our neighborhood, we work to keep moving forward as one.

In 2019, we are excited to invest our time, energy, and resources preparing for a revitalized community. It is time to act today to work together to strengthen and position for a new tomorrow.
Head Start gets parents involved:
Family Engagement in Head Start for 2017-2018 included:
- Program Events: Parent Orientation, backpack donations at beginning of program year. Christmas Magic. Parent breakfast. 2 Parenting with Heart and 2 Positive Solutions for Families parenting classes, Head Start Carnival, Bookmobile, Harvest Luncheon, end-of-year picnics at each site with fun food and some with entertainment; Parent Fundraiser events for 6 out of 7 sites, toys and games sent home with kids for summer break, school photos, parents purchased items for all 3 classrooms with parent fundraiser funds at Broad St., A'Don Allen parent fundraisers bought HS T-shirts for all children and staff, field trip to the Ithaca Science Center with transportation for BOCES children and staff, books sent home with all the children at ABLE 2, along with a magician for end-of-year picnic and gift bags for all the children sent home with activities for the summer, Parent Fundraisers raised a total of $7,274.36 combined with 6 sites; Volunteer Luncheon, Read for the Record, male involvement activities at all sites.
- Policy Council Meetings: Promote trainings/events/resources for the community.
- Parent Meetings held monthly at each center.
- Parent Interest Finder and Parent Survey.
- Monthly newsletters sent home with educational articles and information about important events.
- Opportunities for parent to volunteer in classrooms and act as paid Head Start substitutes.

Chemung County School Readiness Project
EOP has been an active partner in the Chemung County School Readiness Project (SRP) since its inception. SRP is a community collaborative with EOP's Head Start program, CDSS. Chemung County Child Care Council. Family Services. The Community Foundation. Chemung County, and many other community partners. Through SRP, families can receive Nurse Home Visitng Services, Early Education and Care, Parent Learning Opportunities, and Physical and Behavioral Health services. Through this collaboration, Head Start supplies assessments to Elmira. Elmira Heights. and Horseheads School Districts for children who will be entering Kindergarten the following year. A new School Readiness Plan was revised to align with the Common Core Standards.

The results say it all:
- Head Start had a significantly higher number of 3-year-olds enrolled in 2017-18. Children entered program at much lower levels than they did in 2016-17. The average amount of growth in the developmental areas is 30%. The three greatest areas of growth are Cognitive, Literature, and Mathematics.
- CLASS scores improved in all three domains compared to the 2016-17 Review. Of significant note is that our score in Instructional Support is well over the National Average for that domain.
- Staff training is taking on a new persona. The trainings are becoming more individualized due to the use of the Core Body of Knowledge as an evaluative tool.
- All five sites participated in Quality Stars in 2017-18. Quality Scholars paid for (4) staff to take (7) college courses at Corning Community College and Grand Canyon University. Quality Stars paid for (1) training for all Education Staff and (2) trainings at the A'don Allen site. Quality Stars also provided furniture and materials for the classrooms.

Head Start participated in its first set of on-site Federal Review Events including Eligibility, Recruitment, Enrollment, Selection, & Attendance (ERSEA) and Fiscal Integrity (FI) Nov. 14-18, 2014. with no areas of non-compliance. The CLASS Review took place Feb. 9-13, 2015. CLASS scores were low. A follow-up FI Review took place Mar. 30 - Apr. 3, 2015 with no areas of non-compliance. The Environmental Health & Safety review took place Apr. 6-10, 2015 with no areas of non-compliance. The Comprehensive Services and School Readiness review took place Oct. 6-10, 2015 with no areas of non-compliance. The Leadership, Governance, & Management Systems review took place Nov. 12-13, 2015 with no areas of non-compliance.

### Section A - Budget Summary

<table>
<thead>
<tr>
<th>Grant Program</th>
<th>Func/Activity</th>
<th>Catalog of FA#</th>
<th>Federal</th>
<th>Non-Federal</th>
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<td>832,514</td>
<td>4,128,540</td>
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<td>T&amp;TA</td>
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<td>Totals</td>
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### Section B - Federal Resources

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<td>Fringe Benefits</td>
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<td>Travel</td>
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<td>Equipment</td>
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<td>Supplies</td>
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<td>Contractual</td>
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<td>Total Direct Charges</td>
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<td>Indirect Costs</td>
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<tr>
<td>Totals</td>
<td>3,296,026</td>
<td>34,027</td>
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Community Development

**Community Food For Jobs Program (CFJP)**
The CFJP offers a 10-week culinary arts training program to facilitate the creation of additional employment opportunities in our community by providing job training, education, and placement.

2017-2018 Highlights:
- 138 individuals have completed the program from inception to June 2018.
- 93% have gained employment.
- 98% are ServSafe Certified.
- Provided ServSafe training to other food service organizations.

**CFJP Bistro**
The CFJP Bistro provides on-the-job training to CFJP participants and provides a micro-economic project. The CFJP Bistro also provides catering services and is open to the public Tuesday-Thursday 9am-3pm, and Friday 9am-6pm offering daily specials. The CFJP Bistro is located in the Ernie Davis Community Center.

2017-2018 Highlights:
- Catered community events, serving over 3,000 people.
- Providing lunch to Finn Academy Scholars and other local students.
- Providing dinner to Glove House and Junior Cooking classes.
- Let us cater your event!

Family Development

**Family Support Services**
Advocacy and support services for individuals with developmental disabilities, including access to services and recreational outlets.

2017-2018 Highlights:
- 90 families and individuals with disabilities served.
  - Three Autism Playgroups served 30 individuals.
  - The recreation program served 90 individuals.
  - Service Access served 29 individuals.

**Energy Services Bureau**
Weatherizes income-eligible homes in Chemung & Schuyler Counties. Services include attic/sidewall insulation, air sealing and draft reduction measures, heating system efficiency tests/service and replacement, and mobile home weatherization. Electric usage reduction includes refrigerator and life goals, while small classes provide assistance to groups of students.

2017-2018 Highlights:
- 24 Leaders served.
- 55 volunteers assisted learners to achieve literacy goals. 7 new tutors.
- 2 Tutor Forums to assist with new instruction methodologies. Online tutor workshops exist for new volunteers interested in becoming tutors and consist of four modules including the new Math, orientations, Basic English (BE), and English as second language (ESL) sections.
- Achievement parties at the end of each Term honor the teacher, tutors and learners for their hard work all term.
- TASC preparation including 4 current TASC learners.
- A community partnership with Capabilities where a BE class is hosted.

**Literacy Volunteers of Chemung and Schuyler Counties**
This volunteer-based affiliate of Literacy New York helps adults improve basic literacy skills, including English skills for speakers of other languages. Volunteer tutors work one-on-one helping adults to accomplish individualized literacy

Youth Care

**Center of Excellence**
A licensed School-Aged Child Care program operating in the Diven and Riverside schools and at EOP to serve Finn Academy Scholars, where children ages 4-12 receive homework assistance, academic enhancement opportunities, prevention education, cultural enrichment, recreation, and a snack.

2017-2018 Highlights:
- 112 students were served.
- Summer Program - serving 46 children ages 5-12.
- Summer Preschool Program (pilot) serving 11 children.
- Weekly Drug and Alcohol prevention classes.
- Summer Feeding Program - free lunch and dinner for all summer program participants.

**Ernie Davis Community Center**
An afterschool program that allows children to engage in culturally enriching and physical/social/educational experiential learning activities.

2017-2018 Highlights:
- 300-400 students were served.
- Christmas Magic - over 400 children and their families.
- Summer Feeding served over 12,000 meals at 6 locations to youth and 1,800 meals to adults.
- Youth Basketball served approximately 300.
- The Music Consortium has grown to 24 youth that are trained vocally and instrumentally, and gain performance experience locally.
- The Victory Garden produced 500 pounds of produce with the help of the Garden STEM Club.
- Casa de Karate continues to grow.

Looking ahead:
Board Members
Rick Beals, Treasurer
Roland Coleman
Catherine Hughes
Henry Lattimore
Claude Oliver, President
Dr. Mushtaq Sheikh
Herbert Smith. Vice President
Georgia Verdier, Secretary
Guy Vickers
Margaret Walls, Member at Large
Michele Wasicki
Evelyn Williams, Member at Large

Executive Team
Andrea J. Ogunwumi, CEO
Bill Brodginski, Chief Program Officer
Anthony Persaud, Chief Financial Officer
Anita Lewis, VP Community & Donor Relations

Our Donors
$25,000-$50,000
Jeff Gural / Tioga Downs
Hilfiger Family Foundation

5,000-14,999
Cargill, Incorporated
Corning Inc. Foundation
Ferrario Auto Team
M&T Bank
New Brittain Company
Perry & Carroll, Inc.
James and Susan Rogers
Five Star Bank
Elmira/Corning Community Foundation

1,000-5,000
Chemung Canal Trust Company
Friends of Chem. Co Library District – Goods
Hansen Family Foundation
Visions Federal Credit Union
Wegmans

With sincere appreciation, we acknowledge all those who financially supported EOP. Space only allows this list, but we thank everyone for your gifts.

Social Media Connects

...1,384 “LIKES” and counting!

Average reach: 538 average monthly users engaged

@EconomicOpportunityProgram

...224 Followers!

Total impressions for 2018: 13,544

@elmiraep

...354 Followers!

Total impressions for 2018: 22,054 (times tweet was seen by a Twitter user)

@ElmiraEOP

EOP’s Vision and Mission

EOP envisions a future where all people of our community live with dignity and have the opportunity and ability to live economically productive and satisfying lives.

To achieve this vision, EOP provides services that create positive change in individuals, families and our community, and encourages and facilitates participation by all people who can help make our vision a reality.

Financial Highlights

Where The Money Comes From

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
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<tbody>
<tr>
<td>Government Agencies</td>
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<tr>
<td>In-Kind Revenue</td>
<td>775,742</td>
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<td>Other Grants and Support</td>
<td>232,893</td>
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<td>Program Fees and Services</td>
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<td>United Way</td>
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<td>Change in Net Assets</td>
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<td>Change in Net Assets</td>
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<td><strong>TOTAL</strong></td>
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Expense Budgets 2017-2018

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
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<tbody>
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<td>Child Care</td>
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<tr>
<td>Youth Care</td>
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<td>Family Development</td>
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<td>Weatherization/Energy Services</td>
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<tr>
<td>Administration</td>
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<td><strong>TOTAL</strong></td>
<td><strong>6,268,636</strong></td>
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</table>

An independent financial audit was completed by Insero CPAs, Inc. dated November 7, 2018. It was an unqualified report that fairly presents the financial position of EOP as of June 30, 2018. There were no findings. The Community Services Block Grant National ACROS (Annual Compliance Review of Organizational Standards) audit was completed on January 24, 2019. 98% of standards were met.

How The Money Is Allocated

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<tr>
<th>Category</th>
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<td>Family Development</td>
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<td>Weatherization and Energy Services</td>
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<tr>
<td>Administration</td>
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</tbody>
</table>

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www.cseop.org • www.facebook.com/EconomicOpportunityProgram

2019